Icebreaker

Exercise: As and Bs, Bs leave room, come up with a funny story they are going to tell As. As are told to be really bad listeners. Pair up, and do the exercise. Discuss.
How Did you Get Involved with the United Workers?
A one-on-one is a very intentional conversation.
• Intro
• Listen
• Connect
• Agitate
• Ask
As Jesus was walking by the Sea of Galilee, He saw two brothers, Simon who was called Peter, and Andrew his brother, casting a net into the sea; for they were fishermen. And He said to them, "Follow Me, and I will make you fishers of men." Immediately they left their nets and followed Him. -- Matthew 18-20
Listen
Listen
Connect
Connect
Agitate
Agitate
Intro
Listen
Let's go biking, Folks!

Biking together is great!
Agitate
Ask
Challenge:

You are asking someone to go to the Human Rights HoeDown. How do you go about it?
Listen

Connect

Agitate

Ask
• What are we listening for?
Agitate

•Agitation: the process of getting someone excited about something so they are going to make the next step—say ‘yes’ to your ask.
Questions that help in human rights organizing:

- Do you think that’s fair?
- How does that make you feel?
- Compare to someone else—show their situation in the context of injustice
- Big picture connections
- Show inequality
- Show discrepancy in the system—why are you struggling to pay rent when there are all these people in vacant homes? Why are there 150,000 people going to rent court when there are vacant houses all over the place?
Practice making the ask

• What do you need them to know? Make sure you have 5Ws (who what when where why)
• What do you need them to remember? Make sure you have a flyer telling them everything you are telling them now
• How do you respect their time and place? (do they need more info? Do they need you to be quick?)
• Be confident. You need to be sure of your ask or they will not be sure they should agree.
Now it’s time for you to get out in the field and rattle some gates!